

**FINANCIAL STATEMENTS AND AUDITOR'S REPORT**  
**CANAL STREET DEVELOPMENT CORPORATION**  
**(A component unit of the City of New Orleans, Louisiana)**  
**For the years ended December 31, 2006 and 2005**

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 9-5-07

## CONTENTS

Independent Auditor's Report	3
Statements of Financial Position	4-5
Statements of Activities	6
Statements of Cash Flows	7
Notes to Financial Statements	8-36
Independent Auditor's Report on Information Accompanying the Basic Financial Statements	38
Supplemental Information	39
Report on Compliance and on Internal Control Over Financial Reporting Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	40-41

# PAILET, MEUNIER and LeBLANC, L.L.P.

Certified Public Accountants  
Management Consultants

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Canal Street Development Corporation

We have audited the accompanying statements of financial position of Canal Street Development Corporation, a component unit of the City of New Orleans, State of Louisiana, a nonprofit organization under Internal Revenue Service Code Section 501 (c) (3), as of and for the years ended December 31, 2006 and 2005, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of Canal Street Development Corporation, a component unit of the City of New Orleans, State of Louisiana, as of December 31, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 13, 2007, on our consideration of Canal Street Development Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*, and should be read in conjunction with this report in considering the results of our audit.

*Pailet, Meunier and LeBlanc, L.L.P.*

New Orleans, Louisiana  
August 13, 2007



**CANAL STREET DEVELOPMENT CORPORATION**

**STATEMENTS OF FINANCIAL POSITION**

**December 31,**

	2006	2005
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash - Unrestricted	\$ 5,016,838	\$ 4,630,710
Accounts Receivable	894,668	488,316
Due from Primary Government	<u>914,372</u>	<u>962,614</u>
Total Current Assets	<u>6,825,878</u>	<u>6,081,640</u>
<b>FIXED ASSETS</b>		
Land	896,124	896,124
Building	7,619,246	7,619,246
Leasehold Improvements	<u>445,713</u>	<u>445,713</u>
	8,961,083	8,961,083
Less: Accumulated Depreciation	<u>(2,427,517)</u>	<u>(2,219,090)</u>
Total Fixed Assets	<u>6,533,566</u>	<u>6,741,993</u>
Total Assets	<u>\$ 13,359,444</u>	<u>\$ 12,823,633</u>

The accompanying notes are an integral part of the financial statements.

**CANAL STREET DEVELOPMENT CORPORATION**

**STATEMENTS OF FINANCIAL POSITION**

**December 31,**

	2006	2005
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$ -	\$ 37,902
Security Deposit Payable	10,000	13,500
Accrued Liabilities	<u>45,328</u>	<u>40,458</u>
Total Current Liabilities	<u>55,328</u>	<u>91,860</u>
<b>CONTINGENT LIABILITY - CANAL STREET IMPROVEMENT PROJECT</b>		
<b>NET ASSETS</b>		
Unrestricted	4,384,341	3,603,571
Temporarily Restricted	<u>8,919,775</u>	<u>9,128,202</u>
Total Net Assets	<u>13,304,116</u>	<u>12,731,773</u>
Total Liabilities and Net Assets	<u>\$ 13,359,444</u>	<u>\$ 12,823,633</u>

The accompanying notes are an integral part of the financial statements.

# CANAL STREET DEVELOPMENT CORPORATION

## STATEMENTS OF ACTIVITIES

December 31,

	2006	2005
<b>UNRESTRICTED NET ASSETS</b>		
Support Services	\$ 1,137,158	\$ 1,263,167
Investment Income - Unrestricted	221,817	141,679
Net Assets Released from Restriction:		
Expiration of Time Restrictions	208,427	209,544
Expenditure of Previously Restricted Funds	<u>-</u>	<u>250,000</u>
Total Unrestricted Net Assets	<u>1,567,402</u>	<u>1,864,390</u>
 <b>EXPENSES</b>		
Program Expenses	750,338	1,304,117
Support Services	<u>36,294</u>	<u>132,304</u>
Total Expenses	<u>786,632</u>	<u>1,436,421</u>
Increase in Unrestricted Net Assets	<u>780,770</u>	<u>427,969</u>
 <b>TEMPORARILY RESTRICTED NET ASSETS</b>		
Net Assets released from restrictions:		
Expiration of Time Restriction	(208,427)	(209,544)
Expenditure of Previously Restricted Funds	<u>-</u>	<u>(250,000)</u>
Increase (Decrease) in Temporarily Restricted Net Assets	<u>(208,427)</u>	<u>(459,544)</u>
Increase (Decrease) in Net Assets	572,343	(31,575)
Net Assets at Beginning of Year	<u>12,731,773</u>	<u>12,763,348</u>
Net Assets at End of Year	<u>\$ 13,304,116</u>	<u>\$ 12,731,773</u>

The accompanying notes are an integral part of the financial statements.

# CANAL STREET DEVELOPMENT CORPORATION

## STATEMENTS OF CASH FLOWS

December 31,

	2006	2005
<b>Cash Flows From Operating Activities:</b>		
Increase (Decrease) in Net Assets (Net of Investing Activities)	\$ 350,525	\$ (173,254)
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation Expense	208,427	209,544
(Increase) Decrease in Operating Assets:		
Accounts Receivable	(406,351)	135,654
Due from Primary Government	48,242	392,017
Increase (Decrease) in Operating Liabilities:		
Accounts Payable	(37,902)	37,902
Security Deposit Payable	(3,500)	-
Accrued Liabilities	4,870	4,870
Total adjustments	(186,214)	779,987
<b>Net Cash Provided (Used) by Operating Activities</b>	<u>164,311</u>	<u>606,733</u>
<b>Cash Flow From Investing Activities:</b>		
Cash Payments for the Purchase of Property	-	(59,395)
Short-term investments, net	221,817	141,679
<b>Net Cash Provided (Used) by Investing Activities</b>	<u>221,817</u>	<u>82,284</u>
<b>Net Increase (Decrease) in Cash and Equivalents</b>	386,128	689,017
<b>Cash and Equivalents, Beginning of Year</b>	<u>4,630,710</u>	<u>3,941,693</u>
<b>Cash and Equivalents, End of Year</b>	<u>\$ 5,016,838</u>	<u>\$ 4,630,710</u>
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Cash Paid During the Year For:		
Interest Expense	<u>\$ 365,019</u>	<u>\$ 627,148</u>

The accompanying notes are an integral part of the financial statements.

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

#### **NATURE OF ACTIVITIES**

Canal Street Development Corporation ("Organization" or "CSDC") is a nonprofit, public benefit corporation which was formed on August 8, 1989 under the Internal Revenue Code section 501 (c) (3). The Organization's main assets consist of the donation of the building known as the D.H. Holmes building located in the 800 block of Canal Street, New Orleans, Louisiana ("Building"), the real property known as the D.H. Holmes Annex, and a parking garage. The Building was developed into the Chateau Sonesta Hotel ("Hotel") comprised of separate dwelling units and commercial retail space, and the D.H. Holmes Annex was developed into an 87-unit apartment complex. The Organization was established for the sole and exclusive purpose of stimulating business development in the Central Business District and the adaptive reuse and development of Canal Street for commercial purposes. This objective is currently being met through renovations and the leasing of donated real estate and economic development endeavors downtown. Canal Street Development Corporation is a proprietary activity which is reported as a component unit in the separate financial statements of the City of New Orleans, Louisiana. The Organization's Board of Directors is comprised of two Councilmen from the City Council and other Board Members that are appointed by the Mayor of the City of New Orleans, Louisiana.

#### **BASIS OF ACCOUNTING**

The Organization uses the accrual basis of accounting.

#### **PROMISES TO GIVE**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### **CONTRIBUTIONS**

The Organization adopted SFAS No. 116, Accounting for Contributions Received and Contributions Made in 1995. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Under SFAS No. 116, donor restricted contributions previously unreported are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the donor restrictions.



# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **PROPERTY AND EQUIPMENT**

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. CSDC's fixed assets are temporarily restricted by the act of the donation agreement between D. H. Holmes and the Organization. The agreement states that the donee transferred title exclusively for public purposes. These include maintenance of the property, promotion of social welfare, combating community deterioration, increasing employment opportunities, increasing tourism and enhancing tourist amenities on Canal Street, and preserving and improving the historic and unique aesthetic quality of the Canal Street area. Property and equipment are depreciated using the straight-line method over a term of thirty-nine (39) years.

#### **FINANCIAL STATEMENT PRESENTATION**

In 1995, the Organization elected to adopt Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: *unrestricted net assets*, *temporarily restricted net assets*, and *permanently restricted net assets*. In addition, the Organization is required to present a Statement of Cash Flows. As permitted by this statement, the Organization has discontinued its use of fund accounting, and has accordingly, reclassified its financial statements to present the three classes of net assets required.

#### **INCOME TAXES**

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

During the year 2000, the Internal Revenue Service conducted an audit of the 1997 Form 990 filed by the Organization. As a result of this audit, the non-private foundation status was reclassified to that of a supporting organization described under Code section 509 (a)(3), with an effective date of January 1, 1997. The exempt status under section 501 (c)(3) was not changed.

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **CASH AND CASH EQUIVALENTS**

For purposes of the Statement of Cash Flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

### **NOTE 2 - RETIREMENT PLAN**

All of Canal Street Development Corporation's work force is employed by the City of New Orleans, Louisiana. These employees are covered under the retirement plan of the City of New Orleans, Louisiana. The Organization receives no benefits nor has any obligations relating to this plan.

### **NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS**

The property on which the project is constructed, designated as the "D.H. Holmes Property", was donated to CSDC. This property was subsequently leased to Historic Restoration Inc. ("HRI") originally under one lease and later amended into separate leases, for the purpose of developing residential apartments, a first-class hotel and a parking garage to serve the public. The original lease and the hotel and apartment's seven lease amendments have been approved by the Council of the City of New Orleans.

The separate leases signed by and between CSDC (Landlord) and HRI include: (1) Seventh Amendment and Restatement of Apartments Lease Agreement dated March 30, 1994, (2) the Sixth Amendment and Restatement of Hotel Lease dated September 15, 1993, as amended by First Amendment to Sixth Amendment and Restatement of Hotel Lease Agreement dated May 6, 1997, and Second Amendment to Sixth Amendment and Restatement of Hotel Lease dated August 30, 2002, (3) The Hotel Parking Lease dated September 15, 1993, as amended by First Amendment to Hotel Parking Lease dated May 6, 1997, and (4) the Apartments Parking Lease dated September 15, 1993, as amended by First Amendment and Restatement to Apartments Parking Lease dated May 6, 1997.

On March 30, 1994, HRI assigned and transferred the leased premises mentioned in the Seventh Amendment and Restatement of Apartments Lease Agreement to 800 Iberville Street Limited Partnership ("Iberville").

HRI assigned and transferred the leased premises mentioned in the Sixth Amendment and Restatement of Hotel Lease (hereinafter referred to as the "Hotel Lease" to the 800 Canal Street Limited Partnership. Additionally, 800 Canal Street Limited Partnership assigned and transferred the leased premises mentioned in the First Amendment to the Hotel Parking Lease to Sonesta Louisiana Hotel Corporation, who then assigned the leased premises to HRI Parking Corporation.

# CANAL STREET DEVELOPMENT CORPORATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

### NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)

#### APARTMENTS LEASE

The terms of the Apartments Lease assigned to 800 Iberville Street Limited Partnership are as follows:

The term of the Apartments Lease is effective December 1, 1989, the Lease Commencement Date, and ends 99 years thereafter.

- (1) Fixed Rent: Commencing with the Rental Commencement Date (December 1, 1994) and continuing until the end of the term, tenant shall pay a fixed minimum rent to CSDC on a monthly basis as follows:
  - (a) Year one - \$32,400 for the year.
  - (b) Years two through the expiration or termination of the lease, Fixed Rent shall be adjusted annually (but not decreased) commencing on the first anniversary of the Rental Commencement Date in accordance with the CPI Adjustment and Fixed Rent Appraisal provisions of the Apartments Lease.
  - (c) Year sixteen (16) and every 10 years thereafter, Fixed Rent is tied to Market Value by appraisal.
- (2) Percentage Rent: Commencing with Year Six, a percentage rent is due in the amount of six (6%) percent of gross income as defined in the Apartments Lease, in excess of \$1,125,000 (the "Percentage Rent Threshold Level"). For the years ended December 31, 2006 and 2005, no percentage rents were paid to CSDC.
- (3) Additional Rent: Commencing January 21, 1993, CSDC was to receive two-thirds (2/3) of all monies received as percentage rental from third parties. For the years ended December 31, 2006 and 2005, additional rent amounted to \$11,867 and \$20,252, respectively.

On June 22, 2000, the Apartments (800 Iberville Street Limited Partnership) signed a lease with LFBP #1, L.L.C. d/b/a G. W. Fins. This entity opened for business in March, 2001.
- (4) Base Commercial Rent Participation: Commencing January 21, 1993, thirty (30%) percent of any base or fixed commercial rent paid by any commercial tenant is due to CSDC. However, CSDC will not be entitled to receive Base Commercial Rent Participation for the period of time commencing on the date the Apartments are completed and opened to the public through February 28, 2005 to the extent that commercial sublease rent payable is equal to or less than \$7.00 per square foot, adjusted annually. For the years ended December 31, 2006 and 2005, no Base Commercial Rent Participation was received by CSDC.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

**APARTMENTS LEASE - CONTINUED**

- (5) **Air Rights Rent:** CSDC is entitled to receive in advance Landlord Air Rights Rent in the amount of \$5,700 per annum, commencing on the Rental Commencement Date (December 1, 1994). Beginning December 1, 2000, the rent will increase by 15% every five years. For the years ended December 31, 2006 and 2005, \$7,538 and \$7,538, respectively, of Air Rights Rent was received by CSDC.
- (6) **Landlord Administrative Expense (LAE):** The Landlord shall receive a certain minimum amount of annual revenue for Landlord Administrative Expenses. LAE shall not be payable in addition to any rent unless the sum of such annual rent payments total less than \$12,000 per year, or unless there is an event of foreclosure.

**Subtenant - LFBP #1, L.L.C.**

On June 22, 2000, the Apartments (800 Iberville Street Limited Partnership) entered into a contract with LFBP #1, L.L.C. (Little Fish, Big Pond), for the operation of a restaurant, including all uses incidental or related, under the trade name of G. W. Fins. The tenant has agreed to continuously use, occupy and operate the business except for (a) casualty, (b) holidays on which restaurants within the French Quarter are generally closed for business, or (c) up to fourteen (14) business days in any calendar year for repairs or renovations to the Premises.

The term of the lease is for forty-two (42) years commencing on the Term Commencement Date. The restaurant did not open for business until March, 2001.

- (1) **Fixed Rent:** Commencing with the term commencement date, base rent is payable as follows:
- (a) Year 1 - \$5.00 per square foot, or \$35,000 annually.
  - (b) Year 2 - \$5.20 per square foot, or \$36,400 annually.
  - (c) Year 3 - \$5.41 per square foot, or \$37,856 annually.
  - (d) Year 4 - \$5.62 per square foot, or \$39,370 annually.
  - (e) Year 5 - \$5.85 per square foot or \$40,945 annually.
  - (f) Year 6 - \$6.08 per square foot or \$42,583 annually.
  - (g) Year 7 - \$6.33 per square foot or \$44,286 annually.
  - (h) Year 8 - \$6.58 per square foot or \$46,058 annually.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

**Subtenant - LFBP #1, L.L.C. - Continued**

- (i) Year 9 - \$6.84 per square foot or \$47,900 annually.
- (j) Year 10 - \$7.12 per square foot or \$49,816 annually.
- (k) Year 11 - \$10.25 per square foot or \$71,750 annually.
- (l) Year 12 - \$10.66 per square foot or \$74,620 annually.
- (m) Year 13 - \$11.09 per square foot or \$77,605 annually.
- (n) Year 14 - \$11.53 per square foot or \$80,709 annually.
- (o) Year 15 - \$12.53 per square foot or \$87,709 annually.
- (p) Year 16 - \$16.00 per square foot or \$112,000 annually.
- (q) Year 17 - \$16.64 per square foot or \$116,480 annually.
- (r) Year 18 - \$17.31 per square foot or \$121,139 annually.
- (s) Year 19 - \$18.00 per square foot or \$125,985 annually.
- (t) Year 20 - \$18.72 per square foot or \$131,024 annually.
- (u) Years 21 through 42 - to be negotiated in year 20 of the lease.

(2) **Percentage Rent:** Commencing one month after the commencement date, percentage rent is payable as follows:

- (a) Year 1 - Five (5%) percent of Gross Sales over \$2,508,878.
- (b) Year 2 - Five (5%) percent of Gross Sales over \$2,536,878.
- (c) Year 3 - Five (5%) percent of Gross Sales over \$2,565,998.
- (d) Year 4 - Five (5%) percent of Gross Sales over \$2,596,283.
- (e) Year 5 - Five (5%) percent of Gross Sales over \$2,627,779.
- (f) Year 6 - Five (5%) percent of Gross Sales over \$2,660,535.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

**Subtenant - LFBP #1, L.L.C. - Continued**

- (g) Year 7 - Five (5%) percent of Gross Sales over \$2,694,602.
- (h) Year 8 - Five (5%) percent of Gross Sales over \$2,730,030.
- (i) Year 9 - Five (5%) percent of Gross Sales over \$2,766,877.
- (j) Year 10 - Five (5%) percent of Gross Sales over \$2,805,196.
- (k) Year 11 - Five (5%) percent of Gross Sales over \$3,243,878.
- (l) Year 12 - Five (5%) percent of Gross Sales over \$3,301,278.
- (m) Year 13 - Five (5%) percent of Gross Sales over \$3,360,974.
- (n) Year 14 - Five (5%) percent of Gross Sales over \$3,423,058.
- (o) Year 15 - Five (5%) percent of Gross Sales over \$3,563,058.
- (p) Year 16 - Five (5%) percent of Gross Sales over \$4,048,878.
- (q) Year 17 - Five (5%) percent of Gross Sales over \$4,138,478.
- (r) Year 18 - Five (5%) percent of Gross Sales over \$4,231,662.
- (s) Year 19 - Five (5%) percent of Gross Sales over \$4,328,574.
- (t) Year 20 - Five (5%) percent of Gross Sales over \$4,429,361.
- (u) Years 21 through 42 - to be negotiated in year 20 of the lease.

- (3) **Operating Costs:** Tenant shall pay its pro rata share (4.82%) of property taxes and insurance premiums for all insurance maintained in connection with the Building.

G. W. Fins owes \$20,000 in percentage rent for the year 2005, all of which will be payable by 800 Iberville to CSDC upon collection by 800 Iberville. A request has been made for a proposal with respect to the payment of that delinquent amount.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

**Subtenant - Chifici Enterprises, Inc. dba Deanie's Seafood**

On December 9, 2003, the Board of Directors approved the terms of an additional lease with Deanie's Seafood for approximately 742 square feet on the first floor of the former D. H. Holmes annex along Iberville Street to be used as additional private dining and banquet space for Deanie's Seafood Restaurant.

The term of the lease will run coterminous with the existing lease expiring on December 31, 2009. The lease term will begin on or about the earlier of 120 days following the tenants receipt of the permits for tenant improvements, or the date the tenant opens for business.

Base rental rate is \$12.00 per square foot. Percentage rent does not apply. The rent will escalate in a proportionate share to the original lease dated February 17, 2000. The tenant will have three (3) options to extend for periods of five (5) years each commencing at the tenth anniversary of the original lease term.

**Subtenant - Chrysochoos Group, Inc. dba Bourbon Street Entertainment, L.L.C.**

On February 18, 2004, the Board of Directors approved the letter of intent for a sublease between 800 Iberville Partnership and Bourbon Street Entertainment, L.L.C. for the use of approximately 9,935 square feet of commercial space in the former D. H. Holmes annex along Iberville Street (Suites E and F) to be used as lounge space and office space. As of December 31, 2006, no sublease had been executed pursuant to this letter of intent.

The initial term will be for sixty (60) months from delivery of the space after lease execution. Rent for the first nine (9) months will be \$1,000 per month. The rent for the remaining fifty-one (51) months will be \$4.50 per square foot, triple net. The base rent shall increase by four (4%) percent per year during the term of the lease.

If not in default of the lease, the tenant shall have four (4) five-year options to renew the lease, with six months prior written notice of intent to renew. The rental rate will increase at each renewal accordingly:

Years 6-10: 4% increase over the previous years base rent, triple net, with a four (4%) percent annual increase throughout the term of the lease.

Years 11-15: \$12.00 per square foot, triple net, with a four (4%) percent annual increase throughout the term of the lease.

Years 16-20: 4% increase over the previous year's base rent, triple net, with a four (4%) percent annual increase throughout the term of the lease.

Years 21-25: 4% increase over the previous years base rent, triple net, with a four (4%) percent annual increase throughout the term of the lease.

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

#### **Subtenant - Chrysochoos Group, Inc. dba Bourbon Street Entertainment, L.L.C. - Continued**

The tenant is also subject to percentage rents over the natural break of five (5%) percent. A deposit of \$15,000 is due upon lease execution.

The lease will be personally guaranteed by Jacky Chrysochoos for the initial five (5) year term only.

The tenant intends to use a portion of the additional space for offices, additional storage of trade fixtures, walk-ins, ice machines, coolers, etc. and the remainder as a banquet room, overflow space and lounges to accommodate corporate and larger group events in the New Orleans area.

The Landlord is to pay Talbot Realty Group a commission of six (6%) percent of the gross annual rent annually, to be paid in advance. The same percentage commission is to be paid on any renewals, extensions, expansions or renegotiations thereof or any new leases, except that commission on any percentage rents will be paid when such percentage rents become due.

#### **HOTEL LEASE**

The terms of the Hotel Lease between CSDC and 800 Canal Street Limited Partnership ("Partnership") are as follows:

The term of the Hotel Lease is for ninety-nine (99) years and is effective as of December 1, 1989, the Lease Commencement Date.

- (1) **Fixed Rent:** Commencing with the Rental Commencement Date (December 1, 1994) and continuing until the end of the term, tenant shall pay a fixed minimum rent to the Landlord on a monthly basis as follows:
  - (a) Year one - \$259,200 for the year
  - (b) Years two through the expiration or termination of the lease, Fixed Rent shall be adjusted annually (but not decreased) commencing on the first anniversary of the Rental Commencement Date in accordance with the CPI Adjustment and Fixed Rent Appraisal provisions of the Hotel Lease.
  - (c) Year sixteen (16) and thereafter, Fixed Rent is tied to Market Value by appraisal. The Hotel will be appraised every ten (10) years.
  - (d) Reduction in monthly Fixed Rent equal to one-half (1/2) of the monthly base rent payable to Mercier Realty & Investment Company under the lease known as the "Corner Lot Lease."



**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

**HOTEL LEASE - CONTINUED**

- (2) **Percentage Rent:** Commencing with Year Six, December 31, 1999, a percentage rent in the amount of six (6%) percent of gross income as defined in the Hotel Lease, in excess of \$6,500,000 (the "Percentage Rent Threshold Level"). For the years ended December 31, 2006 and 2005, percentage rent of \$169,564 and \$169,564, respectively, was payable to CSDC.

The Percentage Rent Threshold Level may be increased after Year Six, but only after Fixed Rent has exceeded \$390,000. The method for recalculating the Percentage Rent Threshold Level is detailed in the Hotel Lease.

- (3) **Commercial Rent Participation:** In accordance with the new lease agreement, commencing August 30, 2000, the Hotel is required to pay forty-one (41%) percent of net commercial income, including base and percentage rent, received from third parties. At December 31, 2006, the Hotel had the following subtenants:

- a) Red Fish Grill - operations began on January 15, 1997
- b) Orleans Optical - operations began on October 21, 1997. Orleans Optical abandoned its leased premises after Hurricane Katrina.
- c) Gangat Enterprises, LLC - operates under the name of Jazz Boutique. A new lease was negotiated in 2002.
- d) Storyville District New Orleans, LLC - operations began on December 29, 1998. This lease was assigned to Bourbon Street Management on February 4, 2002, and subsequently to Jazz Parlor, LLC and Howl at the Moon, effective the same date. On February 14, 2004, Zydeque, L.L.C. subleased a portion of the space occupied by Howl at the Moon.
- e) Magnifique Parfumes and Cosmetics, Inc. - operations began on December 29, 1998. Perfumania abandoned its leased premises after Hurricane Katrina.

Commercial rent participation due to or paid to CSDC during 2006 and 2005 on the above subleases was \$190,831 and \$195,476, respectively.

- (4) **Revenue Sharing Rent:** Revenue Sharing Rent shall only be payable after the earlier to occur of : (a) the payment of the Principal Reduction Payment to Bank One for described loans, or (b) the cancellation or satisfaction of the Bank One loans. The Revenue Sharing Rent will be equal to fifteen (15%) percent of Net Cash Flow (as defined) for the project each quarter. During 2000, the Bank One loan was paid in full, and as a result, revenue sharing rent commenced. For the years ended December 31, 2006 and 2005, revenue sharing rent due to or paid to CSDC amounted to \$0 and \$0, respectively.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

**HOTEL LEASE - CONTINUED**

- (5) Air Rights Rent: The Partnership is required to pay CSDC Air Rights Rent in the amount of \$330 per month, commencing on the Rental Commencement Date (December 1, 1994). Beginning December 1, 1999, the rent will increase by 15% every five years. For the years ended December 31, 2006 and 2005, air rights rent amounted to \$5,237 and \$5,066, respectively.
- (6) Landlord Administrative Expenses (LAE): CSDC shall receive a certain minimum amount of annual revenue for Landlord Administrative Expenses. LAE shall not be payable in addition to any Rent (other than Carrying Cost Rent) unless the sum of such annual Rent payments totals less than \$73,615 per year, or unless there is an event of foreclosure under the Subordinating Mortgage.

**Subtenant - Red Fish Grill**

On August 7, 1996, the Hotel (800 Canal Street Limited Partnership) entered into a Lease with 115 Bourbon, L.L.C. (Red Fish Grill) for the operation of a restaurant, bar, restaurant-related catering and/or other related purposes having a character and quality similar to and consistent with that of the Hotel as of the date of the execution of the Lease, with sales of food and alcoholic beverages primarily on-premises, and the kitchen, office, and support facilities necessary for this use.

The term of the Lease is for forty (40) years and is effective as of January 16, 1997, the Lease Commencement Date.

- (1) Fixed Rent: Commencing with the Lease Commencement Date (January 16, 1997) and continuing until the end of the term, tenant shall pay a fixed minimum rent to the Landlord on a monthly basis as follows:
- (a) Year one - \$12.50 per square foot, or \$8,976.92 per Lease period for a total of \$116,700 annually.
  - (b) Years two through ten - \$12.50 per square foot or 80% of previous lease year's combined Percentage Rent and Fixed Minimum Rent whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
  - (c) Years eleven (11) through fifteen (15) - \$15.00 per square foot or 80% of previous lease year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
  - (d) Years sixteen (16) through twenty (20) - \$17.50 per square foot or 80% of previous lease year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

Fixed Minimum Rent.

**NOTE 3 - DESCRIPTION OF LEASING ARRANGEMENTS (CONTINUED)**

Subtenant - Red Fish Grill - Continued

- (e) Years twenty-one (21) through twenty-five (25) - \$20.00 per square foot or 80% of previous lease year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (f) Year's twenty-six (26) through thirty (30) - \$22.50 per square foot or 80% of previous lease year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (g) Years thirty-one (31) through thirty-five (35) - \$25.00 per square foot or 80% of previous lease year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (h) Years thirty-six (36) through forty (40) - \$27.50 per square foot or 80% of previous lease year's combined Percentage Rent and fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.

- (2) Percentage Rent: As a further inducement for the Landlord's entering into this Lease with Red Fish Grill, the Tenant will pay a Percentage of Gross Receipts (as defined in the Lease) as follows:

<u>Increments of Gross Receipts</u>	<u>Percentage</u>
\$0 - \$3,000,000	3%
\$3,000,001 - \$6,000,000	5%
Excess over \$6,000,000	4.5%

Gross Receipts will exclude any amounts paid by Storyville District New Orleans, L. L. C. which Storyville District New Orleans, L. L. C. has included in its gross receipts and upon which it has paid rent to the extent required under its separate lease with Landlord.

- (3) Operating Costs: The tenant will pay a proportionate share of all costs incurred by the Landlord for management, maintenance or capital improvements to the building.
- (4) Real Estate Tax and Insurance Expenses: The tenant will also reimburse the Landlord for a proportionate share of expenses for real estate taxes and insurance paid.

# CANAL STREET DEVELOPMENT CORPORATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

### NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)

#### Subtenant - Orleans Optical

On March 26, 1997, the Hotel (800 Canal Street Limited Partnership) entered into a Lease with Orleans Optical, Inc. (Orleans Optical) for the operation of a retail store selling prescription and non-prescription glasses, sunglasses and contact lenses and similar items, and performing optical services such as eye examinations, together with office, and support facilities necessary for this use.

The term of the lease is for ten (10) years with an effective date of October 21, 1997. The Tenant shall have two (2) options to extend the Lease Term for a period of five (5) Lease Years each, upon the terms and conditions set forth below:

- (1) Fixed Rent: From and after the Commencement Date, the Tenant shall pay as fixed minimum rent the sum of:
  - (a) Years one through five - \$29.72 per square foot or \$27,192 annually
  - (b) Years six through ten - \$33.32 per square foot or \$30,488 annually
  - (c) Option years eleven through fifteen and thereafter - to be calculated at the then prevailing market rate
- (2) Percentage Rent Rate: As a further inducement for Landlord's entering into this Lease with Tenant, the Tenant agrees to pay a percentage rent of gross receipts (as defined in the Lease) as follows:
  - (a) Years one through five - Six (6%) percent of excess gross receipts over natural break (\$453,200)
  - (b) Years six through ten - Six (6%) percent of excess gross receipts over natural break (\$508,133)
  - (c) Option years eleven through twenty - Six (6%) percent of excess gross receipts over natural break (as calculated at extension of Lease terms).
- (3) Operating Costs: The tenant will pay a proportionate share of all costs incurred by the Landlord for management, maintenance or capital improvements to the building.
- (4) Real Estate Tax and Insurance Expenses: The tenant will also reimburse the Landlord for a proportionate share of expenses for real estate taxes and insurance paid.

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

#### **Subtenant - Orleans Optical - Continued**

Orleans Optical abandoned its leased premises after Hurricane Katrina. 800 Canal and Orleans Optical are currently in negotiations to settle the dispute arising from Orleans Optical's default, and CSDC's approval of a settlement pursuant to which Orleans Optical would pay 800 Canal \$15,940 in full settlement of the claims against it has been requested. According to CSDC's analysis, the value of the Orleans Optical claim could be as high as \$111,789.48. Therefore, the CSDC has instructed 800 Canal to attempt to reach a greater settlement with Orleans Optical based upon an explanation of CSDC's analysis of the value of the claim. CSDC is awaiting Orleans Optical's response. CSDC would be entitled to 41% of any settlement between 800 Canal and Orleans Optical.

#### **Subtenant - Gangat Enterprises, L.L.C.**

In late 2002, the Hotel (800 Canal Street Limited Partnership) entered into a renegotiated lease with Gangat Enterprises, L.L.C. (Jazz Boutique) for the sale of retail products which are not identical to products presently being sold by other tenants of the development, together with office, and support facilities necessary for this use.

The term of the Lease is for one (1) year beginning on the effective date of the lease with two options to extend the Lease Term for a period of one year each.

- (1) **Fixed Rent:** Commencing with the Lease Commencement Date, Tenant shall pay a fixed minimum rent to the Landlord on a monthly basis as follows:
- (a) Year one - \$30.70 per square foot or \$14,400 annually
  - (b) Year two - \$35.82 per square foot or \$16,800 annually
  - (c) Year three - \$40.94 per square foot or \$19,200 annually

Gangat Enterprises, L.L.C. has abandoned the premises after Hurricane Katrina.

#### **Subtenant - Storyville District New Orleans, L.L.C.**

On January 26, 1998, the Hotel (800 Canal Street Limited Partnership) entered into a Lease with Storyville District New Orleans, L.L.C. (Storyville District) for the operation of an entertainment club having a character and quality similar to and consistent with that of the Hotel, featuring live musical performances and/or other entertainment, a bar, or lounge, which may serve food and alcoholic and non-alcoholic beverages and the necessary kitchen, office, and support facilities appropriate for this use.

# CANAL STREET DEVELOPMENT CORPORATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

### NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)

#### Subtenant - Storyville District New Orleans, L.L.C. (Continued)

On February 4, 2002, Storyville District New Orleans, L.L.C., a subtenant of the Hotel Lease, entered into an agreement with Bourbon Street Management, L.L.C. to sublease the premises they currently occupy for the remainder of the lease term. The leased premises will be used only for the operation of an entertainment club having a character and quality similar to and consistent with that of the Hotel. All terms of the lease between the Hotel and Storyville District New Orleans, L.L.C. will remain the same. However, the sublease redefined the lease years to agree with the original lease.

Simultaneously, Bourbon Street Management, L.L.C. (BSM) subleased these same premises to Howl at the Moon New Orleans, L.L.C. and Jazz Parlor, L.L.C., for the same purpose, and retaining the terms of the original sublease. On February 14, 2004, an additional sublease was approved. See additional comments regarding this sublease under "Zydeque, L.L.C. Sublease"

As a result of damages sustained from Hurricane Katrina in August, 2005, rents became delinquent. 800 Canal has informed CSDC that on or about January 31, 2007 and February 28, 2007, Storyville/BSM made two installment payments of \$32,000 each, and that as a result Storyville is now current on its rental payments under the Storyville Lease (and that BSM is current on its rental payments under the BSM sub-sublease), with the exception of \$42,000 which 800 Canal and Storyville/BSM have agreed will be abated until the earlier of (i) Storyville/BSM's collection of insurance proceeds to cover such amount, or (ii) December 31, 2007.

The term of the Lease is for ten (10) years to commence on May 15, 1998, or the date Tenant opens for business, whichever is sooner ("Commencement Date"). Storyville District actually began operations on December 29, 1998. The Tenant shall have five (5) options to extend the Lease Term for a period of five (5) Lease Years each, upon the terms and conditions set forth hereinafter. In the event the Tenant's Gross Receipts (as defined in the Lease) for the five-year period ending with the twentieth Lease Year (excluding from such five-year period the two Lease Years with the highest and lowest Gross Receipts), are less than \$5,500,000 per year on average, the Tenant shall have no further options to renew this Lease, and the Lease shall automatically terminate at the end of the fifteenth Lease Year.

- (1) Fixed Rent: Commencing with the Lease Commencement Date, May 15, 1998, and continuing until the end of the term, tenant shall pay a fixed minimum rent to the Landlord on a monthly basis as follows:
  - (a) Years one through three - \$16.00 per square foot or \$12,485 per lease period, for a total of \$162,305 annually
  - (b) Year four - greatest of (i) \$18.00, (ii) 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, or (iii) 80% of the average combined Percentage Rent and Fixed Minimum Rent for the previous three Lease Years, but not less than the previous Lease Year's Fixed Minimum Rent.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

**Subtenant - Storyville District New Orleans, L.L.C. - Continued**

- (c) Years five and six - \$18.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (d) Year seven - greatest of (i) \$18.00, (ii) 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, or (iii) 80% of the average combined Percentage Rent and Fixed Minimum Rent for the previous three Lease Years, but not less than the previous Lease Year's Fixed Minimum Rent.
- (e) Years eight and nine - \$18.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (f) Year ten - greatest of (i) \$18.00, (ii) 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, or (iii) 80% of the average combined Percentage Rent and Fixed Minimum Rent for the previous three Lease Years, but not less than the previous Lease Year's Fixed Minimum Rent.
- (g) Option years eleven (11) to fifteen (15) - \$20.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (h) Option years sixteen (16) to twenty (20) - \$22.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (i) Option years twenty-one (21) to twenty-five (25) - \$24.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.
- (j) Option years twenty-six (26) to thirty (30) - \$26.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

**Subtenant - Storyville District New Orleans, L.L.C. - Continued**

- (k) Option years thirty-one (31) to thirty-five (35) - \$28.00 or 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent, whichever is greater, but not less than the previous Lease Year's Fixed Minimum Rent.

Notwithstanding the foregoing, Fixed Minimum Rent shall be adjusted every three (3) years beginning in year thirteen (13) to be the greater of (i) the dollar amount set forth above for the applicable option period, or (ii) 65% of previous Lease Year's combined Percentage Rent and Fixed Minimum Rent for the previous three Lease Years, but not less than the previous Lease Year's Fixed Minimum Rent.

- (2) **Percentage Rent:** As a further inducement for the Landlord entering into this Lease with Tenant, from and after the Commencement Date, the Tenant agrees to pay the Landlord a percentage rent of gross receipts (as defined in the Lease) as follows:

<u>Increment of Gross Receipts</u>	<u>Percentage</u>
\$0 - \$4,000,000	5%
\$4,000,001 - \$6,000,000	6%
Excess over \$6,000,000	7%

- (3) **Operating Costs:** The tenant will pay a proportionate share of all costs incurred by the Landlord for management, maintenance or capital improvements to the building.
- (4) **Real Estate Tax and Insurance Expenses:** The tenant will also reimburse the Landlord for a proportionate share of expenses for real estate taxes and insurance paid.

**Subtenant - Magnifique Parfumes and Cosmetics, Inc.**

On May 11, 1998, the Hotel entered into a lease with Magnifique Parfumes and Cosmetics, Inc. (Perfumania) for the operation of a perfume retail store selling perfumes, cosmetics, hair care, skin care and related products and accessories together with an office, and support facilities necessary for this use. Landlord shall have no control over Tenant's standard price policies.



# CANAL STREET DEVELOPMENT CORPORATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

### NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)

#### Subtenant - Magnifique Parfumes and Cosmetics, Inc. (Continued)

The term of the lease is for five years to commence on the date the leased premises are "Ready for Occupancy", or the date Tenant opens for business, whichever is sooner. The premises were available for occupancy on October 1, 1998, and operations began on December 29, 1998. The effective date of the lease was January 1, 1999. The tenant shall have two options to extend the lease term for a period of five lease years each, upon the terms and conditions set forth hereinafter. In November, 2003, 800 Canal Partnership and Subtenant entered into an Extension of Lease, which extended the lease for two years beginning on January 1, 2004 (pursuant to rent provisions provided below) and canceled any other options to renew the lease.

Notwithstanding anything to the contrary contained herein, in the event that Tenant's Gross Receipts for the first three lease years do not average more than \$450,000 per year, Tenant may terminate this Lease, at its sole option, at the end of the third lease year.

- (1) Fixed rent: Commencing with the lease commencement date, October 1, 1998, tenant shall pay Landlord as fixed minimum rent for the leased premises the sum of:
  - (a) Year one - \$30.00 per square foot or \$61,680 annually
  - (b) Year two - \$32.00 per square foot or \$65,792 annually
  - (c) Year three - \$34.00 per square foot or \$69,904 annually
  - (d) Year four - \$36.00 per square foot or \$74,016 annually
  - (e) Year five - \$38.00 per square foot or \$78,128 annually
  - (f) Option years six through eleven - to be negotiated at prevailing market rate. In November, 2003, the lease was extended for two years at the year five rate. The extension ends on December 31, 2005.
  - (g) Option years twelve through sixteen - to be negotiated at prevailing market rate
- (2) Percentage rent: As a further inducement for Landlord's entering into this lease with tenant, from and after the commencement date, the tenant agrees to pay the Landlord a percentage rent of gross receipts as follows:
  - (a) Year one - 6% of excess gross receipts over \$1,028,000
  - (b) Year two - 6% of excess gross receipts over \$1,096,533

# CANAL STREET DEVELOPMENT CORPORATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

### NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)

#### Subtenant - Magnifique Parfumes and Cosmetics, Inc. - Continued

- (c) Year three - 6% of excess gross receipts over \$1,165,067
  - (d) Year four - 6% of excess gross receipts over \$1,233,600
  - (e) Year five - 6% of excess gross receipts over \$1,302,133
  - (f) Option years six through eleven - 6% of excess gross receipts over natural break to be determined at time of renewal
  - (g) Option years twelve through sixteen - 6% of excess gross receipts over natural break to be determined at time of renewal
- (3) Operating costs: The tenant will pay a proportionate share of all costs incurred by the Landlord for management, maintenance or capital improvements to the building.
- (4) Real estate tax and insurance expense: The tenant will also reimburse the Landlord for a proportionate share of expenses for real estate taxes and insurance paid.

Perfumania abandoned its leased premises after Hurricane Katrina. 800 Canal has transmitted several demand letters to Perfumania seeking all rent owed under the Perfumania Lease, however, Perfumania has refused to offer any settlement. According to the CSDC's analysis, the value of the Perfumania claim could be as high as \$390,640. Perfumania, Inc., the parent company of the tenant, is a guarantor under the sublease. CSDC should be entitled to 41% of any settlement between 800 Canal and Perfumania.

#### Zydeque, L.L.C. Sublease

On February 14, 2004, the Board of Directors approved the sublease of premises between Howl at the Moon and Zydeque, L.L.C. to sublease a portion of the space being leased from Bourbon Street Management, such space on assignment from Storyville, a party to the lease with 800 Canal Street Partnership for the operation of a full-service restaurant.

The term of the sublease with Zydeque commenced on the date of acceptance by CSDC and ends on the last day of the term of the Second Sublease, including any renewals or extensions granted under the Second Sublease. The term of the sublease is automatically renewed and extended if Howl at the Moon extends the term of their sublease unless Zydeque provides written notice of non-renewal not less than thirty (30) days prior to the date that Howl at the Moon is required to provide notice of renewal to Bourbon Street Management.

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

#### **Subtenant - Zydeque, L.L.C. - Continued**

Zydeque will pay to Howl at the Moon an amount equal to the total rent, percentage rent, operating costs, real estate taxes, insurance premiums and all other amounts payable by Howl at the Moon to Bourbon Street Management, reduced pro-rata by the square footage occupied by the Zydeque premises.

Zydeque agreed to prepare and deliver to Howl at the Moon, Bourbon Street Management, Storyville and 800 Canal Street Partnership the records of Zydeque's gross receipts, and to retain the records for the period of time required under the second sublease. The gross receipts of Zydeque will be considered as part of the gross receipts of 800 Canal Street Partnership, Storyville, Bourbon Street Management, and Howl at the Moon for the purposes of calculating percentage rent under the master lease, first sublease, second sublease and Howl at the Moon sublease.

All other terms, covenants and conditions of the second sublease will be made part of this sublease.

#### **HOTEL PARKING LEASE**

The term of the hotel parking lease, signed in May, 1997, mirrors that of the hotel lease between CSDC and the Partnership. During the term, the Partnership shall pay the following rentals to CSDC:

- (1) **Fixed Minimum Rent:** The Partnership shall pay a fixed minimum rent to CSDC on a monthly basis as follows:
  - (a) Lease years one through three - \$225,000 for the year, plus the amount of any Mercier lease increases and the amount of any real estate tax increases.
  - (b) Lease years four through the expiration or termination of the lease - \$250,000 per year, plus the amount of any Mercier lease increases and the amount of any real estate tax increases.
- (2) **Percentage Rent:** In addition to fixed minimum rent, the Partnership shall pay percentage rent as follows:
  - (a) Lease years one through three - 85% of any monthly excess revenues (over \$605,000 on an annual basis, increased by 2-1/2% annually, and increased by the amount of any Mercier increases and the amount of any real estate tax increases)

# CANAL STREET DEVELOPMENT CORPORATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2006 and 2005

### NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)

#### HOTEL PARKING LEASE - CONTINUED

- (b) Lease years four through the expiration or termination of the lease 80% of any monthly excess revenues (over \$605,000 on an annual basis, increased by 2-1/2% annually, and increased by the amount of any Mercier increases and the amount of any real estate tax increases). Lease year four commenced in May, 2000.
- (c) The Partnership is obligated to pay percentage rent to CSDC only after reimbursement for the defined tenant improvements, as defined in the lease.

The calculation of Percentage Rent for 2006 is as follows:

	<u>Total</u>
<u>Gross Revenue from Operations:</u>	
Total Revenue from Operations	915,141
Less:	
Sales Taxes	(97,050)
Hotel Rental Concessions	-
Base	<u>(742,004)</u>
Excess Revenue Subject to Percentage Rent	76,087
Percentage Rate	<u>0.80</u>
Percentage Rent	<u>\$ 60,870</u>

- (3) Tenant Improvements: The Partnership may reimburse itself for the tenant improvements, as defined, from the capital improvements fund for the entire cost of the improvements plus interest thereon computed at the rate of ten (10%) percent per annum. In addition, the Partnership may use percentage rent (see above) if the capital improvement funds are insufficient.
- (4) Operating Costs and Insurance Premiums: In addition to fixed minimum rent and percentage rent, the Partnership shall pay monthly to CSDC its proportionate share, as defined, of all costs incurred by CSDC in main-training, repairing, operating and insuring the leased premises.
- (5) Utilities: The Partnership shall pay all utilities required, used or consumed in the leased premises.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

**HOTEL PARKING LEASE - CONTINUED**

**Land Lease**

CSDC leases the land for the Garage under an agreement with Mercier Realty and Investment Company.

The original land lease began March, 1968 and terminates February, 2020. The minimum monthly rental payable to Mercier Realty is \$5,650 plus a calculated increase based on the annual change (closest to August 1) in the CPI as defined in the lease. The annual rent increase is limited to seven (7%) percent per year. If the CPI increase over the preceding year is equal to or greater than twelve (12%) percent, then the actual CPI increase shall be used and the annual limitation would not apply. Currently, the monthly rental payment is \$9,243.

**DRYADES SAVINGS BANK, FSB**

On June 1, 1997, CSDC entered into a Lease with Dryades Savings Bank, FSB, a federally chartered savings bank, to purchase, install, and operate an automated teller machine (ATM) on a portion of the Property.

The term of the Lease is for five (5) years and is effective as of June 1, 1997. Upon the expiration of the Initial Term, the Lease will automatically renew for continuous and successive renewal periods of two (2) years each, unless canceled by Dryades or CSDC by written notice by either party provided thirty (30) days prior to each renewal date.

- (1) **Fixed Rent:** Commencing with the Lease Commencement Date June 1, 1997, and continuing until the end of the term, tenant shall pay fixed minimum rent to the Landlord on a monthly basis of \$500.
- (2) **Surcharge Rent:** In addition to the fixed minimum rent, the Lease provided for payment of a Surcharge Rent to CSDC based on the Foreign Transaction Volume (in U.S. Dollars) according to an agreed upon scale.

In 2003, Dryades Savings Bank gave notice of their intent to cancel the lease. They continued paying fixed and surcharge rent on a month-to-month basis through May, 2004. Beginning in June, 2004, Dryades Savings Bank began paying fixed rent only, and have removed the automated teller machine (ATM) after Hurricane Katrina.

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

**NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

**TENANT LEASE - CHIFICI ENTERPRISES, INC. d/b/a DEANIE'S SEAFOOD**

In early 2000, CSDC entered into a lease with Chifici Enterprises, Inc., d/b/a Deanie's Seafood for the operation of a restaurant with ancillary bar, and catering facility.

The term of the lease is for ten years to commence the earliest of (i) 120 days following the Tenant's receipt of permits for Tenants Improvements, or (ii) the date the Tenant opens for business (as determined by the date of Tenant's Certificate of Occupancy or actual opening, whichever first occurs), or (iii) 180 days after the effective date of the lease (February 17, 2000). The latter option applied and the lease became effective on August 17, 2000. If the Tenant is granted the right to renew or extend this Lease, the term will include all renewal or extension terms that become effective by reason of the Tenant's exercise of this option.

- (1) **Fixed Rent:** During the primary term, the tenant shall pay landlord as fixed rent for the leased premises the sum of:

<u>Years</u>	<u>Base Monthly Rent</u>	<u>Fixed Annual Rent</u>
1 - 4	\$10,000	\$120,000
5 - 7	12,000	144,000
8 - 10	15,000	180,000

**Option Term Rent:** Fixed Rent during the option term shall be adjusted in accordance with increases in the Consumer Price Index.

**Construction Period Rent:** During the construction period, the tenant shall pay the landlord in an amount equal to \$1,000 per month.

- (2) **Percentage Rent:** None
- (3) **Operating Costs:** The tenant will pay a proportionate share of all costs incurred by the Landlord for management, operation, maintenance, or insurance of the building.
- (4) **Real Estate Tax Expenses:** The Tenant will also reimburse the Landlord for a proportionate share of expenses for real estate taxes paid, including, but not limited to, all real property taxes, rates, duties and assessments, local improvement taxes, import charges or levies, whether general or special, that are levied, charged or assessed against the Building by any lawful taxing authority, whether federal, state, county, municipal, school or otherwise.

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 3 - DESCRIPTION OF LEASING AGREEMENTS (CONTINUED)**

#### **TENANT LEASE - CHIFICI ENTERPRISES, INC. d/b/a DEANIE'S SEAFOOD (CONTINUED)**

(5) Security Deposit: \$10,000

For the year ended December 31, 2006, rents, commissions, leasing fees and repairs and maintenance amounted to \$144,000.

An additional lease was approved by the Board of Directors in 2004.

CSDC and Chifici have reached a settlement of the disputes that arose in connection with the Deanie's Lease after Hurricane Katrina, as follows:

- (i) Chifici will pay to CSDC \$140,000 in settlement of the disputed rent from the date of Hurricane Katrina through March, 2007; to be paid in two installments of \$70,000, due upon execution of the settlement documents and on October 1, 2007;
- (ii) Chifici has reopened after extensive renovations, and has resumed payment of full rent as of April 1, 2007;
- (iii) The increase in monthly rental from \$12,000 to \$15,000 will be deferred from August 1, 2007 until September 1, 2008;
- (iv) Chifici will be granted an additional two-year option to extend the Deanie's Lease, with the rental during that option period increased based upon CPI; and,
- (v) The parties will execute a mutual release agreement releasing all claims pertaining to the period prior to April 1, 2007.

### **NOTE 4 - CONCENTRATION OF CREDIT RISK**

The bank balances at Chase, Hibernia, and Hancock Banks are comprised of the following:

	2006	2005
Demand deposits, per bank statements	\$ 5,016,838	\$ 4,630,710
Reserve deposits required by bond issuance with Hancock Bank, the Trustee	10,021,960	9,871,203
Deposits secured by federal deposit insurance under normal circumstances	<u>(300,000)</u>	<u>(300,000)</u>
Total unsecured deposits	<u>\$ 14,738,798</u>	<u>\$ 14,201,913</u>

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 4 - CONCENTRATION OF CREDIT RISK (CONTINUED)**

The Canal Street Development Corporation entered into a repurchase agreement with the Federal Reserve Bank of Atlanta. Under this repurchase agreement, additional securities have been pledged as collateral against the deposits held to fully secure the funds.

### **NOTE 5 - DESCRIPTION OF LEASING ARRANGEMENTS**

The Canal Street Development Corporation, as a component unit of the City of New Orleans, maintains office space within the facilities currently used by other City departments. An allocation of the appropriate rent expense is based on the actual square footage used by CSDC, calculated at prevailing market rates. Current market rates indicate that CSDC's allocated rent expense is \$4,870. This was calculated based on CSDC's occupancy of 423 square feet at a market rate of approximately \$11.50 per square foot. The current arrangement is subject to change as there is no formal lease between the City of New Orleans and CSDC.

### **NOTE 6 - CONTINGENT LIABILITY - CANAL STREET IMPROVEMENT PROJECT**

#### Description of the Project

The Canal Street Development Corporation (CSDC), together with the Downtown Development District (DDD) and the City of New Orleans (City) are sponsors of certain capital improvements to Canal Street from Claiborne Avenue to the Mississippi River. These capital improvements include repaving sidewalks, landscaping and generally contributing to the overall beautification of the Canal Street corridor.

In order to define and coordinate the rights and responsibilities of the co-sponsors of the project, CSDC, DDD and the City entered into a Cooperative Endeavor Agreement setting forth their respective financial obligations in connection with the project.

#### Financing of the Project

In order to finance the proposed capital improvements, the Louisiana Public Facilities Authority, a public trust and public corporation of the State of Louisiana agreed to lend CSDC the proceeds of certain revenue bonds in the aggregate principal amount of \$9,680,000. The issuance date was September 25, 2002.



# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 6 - CONTINGENT LIABILITY - CANAL STREET IMPROVEMENT PROJECT (Continued)**

In 2004, the City of New Orleans entered into an \$11.5 million bond issuance, paying CSDC's remaining debt on the original issuance. Under the terms of the Cooperative Endeavor Agreement, CSDC and the DDD agreed to assume responsibility for repayment of the debt, with CSDC agreeing to make debt service on the bond issuance. CSDC has not been required to pledge any assets, nor were they required to pledge future rents. The liability has been classified as a contingent liability because in accordance with the Cooperative Endeavor Agreement, payments will be made by CSDC provided cash flows are sufficient in any given year. Ultimately, the responsibility for payment of the debt lies with the City of New Orleans in the event that CSDC cannot make the payments.

The DDD has agreed to be responsible for payments on \$2,000,000 of the debt by payment to or reimbursement to CSDC, or approximately 17.39% of each debt service payment as of December 31, 2006.

#### **Financial Obligation of Canal Street Development Corporation**

Under the terms of the Cooperative Endeavor Agreement, CSDC agrees to:

- (1) make available to the City certain funds on hand in the amount of \$300,000 toward Project Costs;
- (2) make payments to the City Bond Trustee for all of the bond debt service on the City Bonds (provided that if CSDC's revenues are insufficient to make all or part of these debt service payments or CSDC's payments toward bond debt service exceed \$850,000 during any calendar year, then DDD's obligation to make up the \$300,000 of debt service payments annually to the City Bond Trustee shall become effective;
- (3) pay the DDD's portion during any calendar year where the DDD's tax revenues are insufficient or have not yet been collected to permit DDD to timely pay its obligations;
- (4) direct the \$500,000 made available by the City to be used solely to pay a portion of the Project Costs (see Note 7).

# **CANAL STREET DEVELOPMENT CORPORATION**

## **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

### **NOTE 6 - CONTINGENT LIABILITY - CANAL STREET IMPROVEMENT PROJECT (CONTINUED)**

#### **Loan Agreement**

The loan agreement provides for the loan of \$11,500,000 of Louisiana Variable Rate Revenue Bonds to the City of New Orleans and the related repayment requirements. The proceeds from the sale of the Bonds, together with funds provided by the DDD, \$300,000 put up by CSDC, and the \$500,000 from the sale of the Bienville Garage, presently held in the City's Capital Fund, will be made available to the City of New Orleans to pay for Project costs and certain costs of issuance after the repayment of CSDC's original bond debt. CSDC agrees to make debt service payments to the Trustee pursuant to the Indenture. The Trustee will disburse money from the City account in the Project Fund. A promissory note evidencing the indebtedness of the City of New Orleans in favor of Hancock Bank of Louisiana, the assignee, was executed pursuant to the loan agreement.

### **NOTE 7 - SALE OF BIENVILLE GARAGE**

In October, 2001, the garage at 931 Bienville was sold at public auction for \$506,000. The Act of Sale on the garage was effective in February, 2002. An Ordinance of the City of New Orleans declared that the proceeds from the sale were to be held in the Capital Fund to be used for CSDC purposes. These proceeds will be used to satisfy CSDC's out of pocket funding of the Capital Street Improvements Project, as described above.

### **NOTE 8 - RECLASSIFICATION OF NET ASSETS**

In November, 2001, the Mayor of the City of New Orleans, presented to the CSDC Board of Directors a proposal requesting the use of CSDC funds to help meet various budget shortages resulting from the effects of the events of September 11, 2001 on the City. The Board agreed to the use of up to \$3,434,000 to be used for the following projects:

Summer Youth Program	\$ 1,000,000
City Planning - CZO and Master Plan	270,000
City Planning - GIS	30,000
Regional Planning Commission	214,000
Emergency Calling System	110,000
NOPD & Sanitation Special Event Overtime	336,000
Mayor's Military Advisory Committee	40,000
Support for NOMA's Egyptian Exhibit	334,000
Streets Maintenance	625,000
Essence Festival	250,000
Arts Council	<u>225,000</u>
Total	<u>\$ 3,434,000</u>

## **CANAL STREET DEVELOPMENT CORPORATION**

### **NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

#### **NOTE 8 - RECLASSIFICATION OF NET ASSETS (CONTINUED)**

In November, 2002, the City disbursed \$2,333,334 for some of the projects listed above. The remaining \$1,100,666 was transferred from unrestricted net assets to temporarily restricted net assets to reflect the amount dedicated to the City of New Orleans for the specified purposes detailed above. No additional disbursements were made by the City of New Orleans during 2004. In 2005, \$250,000 of the remaining allocated amount was disbursed for police security during Hurricane Katrina. No disbursements were made in 2006.

On December 9, 2003, a Resolution was adopted approving the allocation of \$645,000 of Economic Development Reserve Funds to the Louisiana Artists Guild, Inc. for costs associated with the Louisiana Art Works Project. The disbursement was made in 2004.

On December 9, 2003, a Resolution was adopted approving garage improvements in an amount not to exceed \$145,000. This amount has been transferred from unrestricted net assets to temporarily restricted net assets to reflect the amount dedicated for this purpose. No funds were disbursed in 2006 or 2005.

On November 3, 2004, the Board adopted a resolution approving the use of \$100,000 of CSDC reserves toward the costs of the City's marketing campaign with the caveat that none of the funds be spent until after a construction contract for the planned Canal Streetscape Improvements is finalized and signed. This amount has been transferred from unrestricted net assets to temporarily restricted net assets to reflect the amount dedicated for this purpose.

#### **NOTE 9 - HURRICANE KATRINA**

In August, 2005 Hurricane Katrina devastated the City of New Orleans causing substantial wind damage in Downtown New Orleans, as well as submerging most of the City and surrounding areas with flood waters. Below is a recap of the damages sustained by the CSDC properties:

##### **Apartments - 800 Iberville Street**

The property sustained approximately \$12,000 of windstorm damage. Repairs were made and the property re-opened on October 1, 2005. G. W. Fins restaurant opened for business in December of 2005. The supplemental space leased to Deanie's Seafood was not occupied until April, 2007.

##### **Hotel - 800 Canal Street**

The Hotel received damages to approximately 100 of their rooms, with estimated damages of between \$7 and \$8 million dollars. The Hotel re-opened for business on December 1, 2005, using approximately 200 of its 251 rooms, or approximately 80% of the pre-Katrina rooms. The Hotel has several leases with commercial tenants (detailed elsewhere in the notes). Damages to these businesses were as follows: Jazz Boutique - the space suffered water damage and the tenant abandoned the space; Red Fish Grill - the property received limited damage and the business opened in November, 2005; Orleans Optical - the space sustained water damage and the tenant vacated the premises - negotiations are

**CANAL STREET DEVELOPMENT CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**December 31, 2006 and 2005**

still pending;

**NOTE 9 - HURRICANE KATRINA (CONTINUED)**

Hotel - 800 Canal Street (Continued)

Perfumania - the space sustained water damage and the tenant vacated the premises and is attempting to terminate their lease; and Storyville - the space received minimal damage. A portion of the space opened in November, 2005, with the remaining portion re-opening in February, 2006.

Garage

The garage elevators and Deanie's leased space received substantial water damage. Estimates are being established for Deanie's. The garage elevator repair contract was signed in October, 2005 and the repairs were done in the first quarter of 2006. The parking demand in the French Quarter is down substantially due to lack of parking enforcement in the streets and the poor occupancy in the hotels. Business is expected to steadily increase.

**NOTE 10 - SUBSEQUENT EVENTS**

At the current time, Historic Restoration, Inc. (HRI) and 800 Canal are in negotiations with CSDC regarding past due rents incurred from the date of Hurricane Katrina to the present date. A proposal is under consideration, but no formal agreement has been reached at this time.

**ACCOMPANYING INFORMATION**

# PAILET, MEUNIER and LeBLANC, L.L.P.

Certified Public Accountants

Management Consultants

## INDEPENDENT AUDITOR'S REPORT ON INFORMATION ACCOMPANYING THE BASIC FINANCIAL STATEMENTS

To the Partners  
CANAL STREET DEVELOPMENT CORPORATION

Our audit of the 2006 financial statements presented in the preceding section of this report was for the purpose of forming an opinion on such financial statements taken as a whole. The accompanying information shown on the following pages is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the 2006 basic financial statements taken as a whole.

*Pailet, Meunier and LeBlanc, L.L.P.*

Metairie, Louisiana  
August 13, 2007

3421 N. Causeway Blvd., Suite 701 • Metairie, LA 70002 • Telephone (504) 837-0770 • Fax (504) 837-7102



Member of

Member Firms in Principal Cities • PCAOB - Public Company Accounting Oversight Board

AICPA: Center for Public Company Audit Firms (SEC) • Governmental Audit Quality Center • Private Companies Practice Section (PCPS)

**CANAL STREET DEVELOPMENT CORPORATION**

**SUPPLEMENTAL INFORMATION**

**December 31,**

	2006	2005
<b>PROGRAM EXPENSES:</b>		
Consulting Fees	\$ 3,600	\$ 4,080
Depreciation Expense	208,427	209,544
Interest Expense	365,019	627,148
Land Lease - Mercier	108,336	104,589
Approved Program Expenses	-	250,000
Professional Fees	<u>64,956</u>	<u>108,756</u>
 Total Program Expenses	 <u>\$ 750,338</u>	 <u>\$ 1,304,117</u>
 <b>SUPPORT SERVICES:</b>		
Administrative	355	1,552
Employee Benefits	17,691	15,240
Miscellaneous	337	879
Office Rent	4,870	4,870
Office Supplies	361	874
Payroll Taxes	1,338	6,961
Real Estate Taxes	11,342	13,080
Parking	-	1,625
Salaries	-	86,749
Telephone	<u>-</u>	<u>474</u>
 Total Support Services	 <u>\$ 36,294</u>	 <u>\$ 132,304</u>

# PAILET, MEUNIER and LeBLANC, L.L.P.

Certified Public Accountants

Management Consultants

## **REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Partner  
Canal Street Development Corporation

We have audited the financial statements of Canal Street Development Corporation as of and for the year ended December 31, 2006, and have issued our report thereon dated August 13, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

### Internal Control Over Financial Reporting

In planning and performing our audit, we considered Canal Street Development Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the entity's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control. We consider the following deficiencies to be significant deficiencies in internal control:

The client does not have sufficient, capable, expertise to prepare the financial statements and related footnote disclosures.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.





### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Canal Street Development Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Legislative Auditor, audit committee, management, others within the organization and grant awarding agencies and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

*Parlet, Maurier and LeBlanc L.L.P.*

Metairie, Louisiana  
August 13, 2007

# PAILET, MEUNIER and LeBLANC, L.L.P.

Certified Public Accountants

Management Consultants

August 17, 2007

Ms. Cynthia M. Connick, Executive Director  
Board of Directors of  
Canal Street Development Corporation  
1340 Poydras Street, Suite 11080  
New Orleans, LA 70112

Dear Ms. Connick:

We appreciate the opportunity to conduct your audit this year. We are writing to you as we complete the audit to communicate any control deficiencies we identified during the audit and determined to be significant deficiencies or material weaknesses. This communication is a requirement of a new auditing standard, SAS 112: *Communicating Internal Control Related Matters*. The new standard applies to the audits of any financial statements with periods ending on or after December 15, 2006.

In planning and performing our audit of your financial statements for period ending December 31, 2006, we applied generally accepted auditing standards (GAAS) as we considered your internal control over financial reporting (internal control) as a basis for designing our auditing procedures. We did this for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of your internal controls. Accordingly, as a part of your audit, we are not expressing an opinion on the effectiveness of your internal control.

Our consideration of internal control was for the limited purpose of conducting your organization's audit and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. However, we did identify certain deficiencies in internal control that we consider to be significant deficiencies that are discussed below. In this year's audit, we identified the following:

## **Significant Deficiencies**

A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects your entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of your financial statements that is more than inconsequential will not be prevented or detected by your internal control. We consider the following deficiencies to be significant deficiencies in internal control:

3421 N. Causeway Blvd., Suite 701 • Metairie, LA 70002 • Telephone (504) 837-0770 • Fax (504) 837-7102



Member of

Member Firms in Principal Cities • PCAOB – Public Company Accounting Oversight Board

AICPA: Center for Public Company Audit Firms (SEC) • Governmental Audit Quality Center • Private Companies Practice Section (PCPS)

Ms. Cynthia Connick  
Canal Street Development Corporation  
August 17, 2007  
Page 2

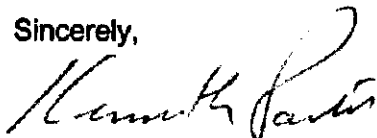
- SAS 112 emphasizes that the client's responsibility for maintaining internal control over financial reporting does not end with the general ledger, but extends to preparation of the financial statements. A control deficiency exists if the client does not have controls over preparation of the financial statements, including footnote disclosures, which prevent or detect a misstatement in the financials. A control deficiency also exists if the employees or management lack the knowledge and training to apply GAAP in recording the entity's financial transactions or prepare financial statements and accompanying footnote disclosures.

This written communication related to the significant deficiencies identified during this year's audit is intended solely for the information and use by your management, those charged with your organization's governance, others you deem appropriate within your organization, and any governmental authorities you need to share this information with. It is not intended for use by anyone other than these specified parties.

We are always available to answer any questions that you may have related to the control deficiencies we identified during your audit or discuss any options you have for remedying them if you would like to do so.

We appreciate the opportunity to conduct your organization's audit.

Sincerely,



Kenneth C. Pallet, CPA